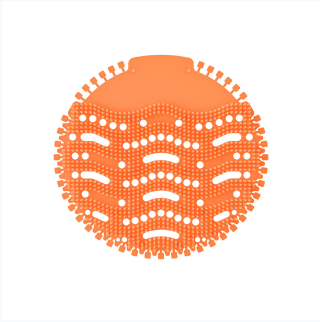
URINAL SCREEN MAT - QUOTATION

Guangzhou Saige Smart Household Products Co., Ltd.

Company	Guangzhou Saige Smart Household Products Co., Ltd.
Address	No.199-102, Sandong Road, Huashan Town, Huadu District, Guangzhou City, Guangdong Province
Contact	Jennie Chen	Tel: 0086-15917224904
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EVA Urinal Screen Mat
12% fragrance | Individually packed
Anti-splash • Anti-clogging • Odor control

MOQ: 1,000 pcs / same fragrance & color

MAIN QUOTATION

Product	Qty	Unit Price	Amount
Urinal Screen Mat EVA + Fragrance	12%	1,000 pcs	USD 0.38/pc	USD 380.00

COMMERCIAL TERMS

Payment Terms	100% T/T	**Quotation Validity**	15 days
Sample Lead Time	3-5 days	**Bulk Production Lead Time**	15 days
Packing	Individually packed	**Service Life**	3,000-5,000 uses / up to 30 days
Shipment for 1,000 pcs	4 cartons | G.W. 56 kg | N.W. 52 kg | 0.40 CBM		

FRAGRANCE / COLOR OPTIONS

Purple / Lavender	Green / Apple	Yellow / Lemon
Orange / Orange	Blue / Ocean	Red / Strawberry
Transparent / Mint		

CUSTOMIZATION OPTIONS

Option	MOQ / Details	Add-on
1-color logo	Single-color silk printing	USD 0.03/pc
2-color logo	Two-color logo	USD 0.17/pc
Color box - 10 pcs/set	>1,000 pcs, same design	USD 0.37/pc
Color box - 15 pcs/set	>1,000 pcs, same design	USD 0.44/pc
Color box - 25 pcs/set	>1,000 pcs, same design	USD 0.52/pc
Transparent zipper bag	No printing; no MOQ	USD 0.06/bag
Printed zipper bag	Black text; MOQ >9,000 bags	USD 0.06/bag
Custom individual bag	MOQ >36,000 pcs, same design	USD 0.024/bag
Printing plate fee	USD 58/color (8 colors = USD 464)	-

ENHANCED FRAGRANCE OPTIONS

Fragrance Ratio	Expected Duration	Add-on
12%	Up to 30 days	Included
15%	Up to 45 days	+ USD 0.029/pc
18%	Up to 60 days	+ USD 0.072/pc

KEY BENEFITS

- Helps maintain a clean and hygienic environment
- Helps prevent pipe clogs and reduce maintenance costs
- Designed to reduce splashing and splatter
- Individually packed to preserve fragrance during storage
- Multiple fragrance/color options for different markets

QUOTATION NOTES

Price is based on MOQ 1,000 pcs of the same fragrance and color. Remaining custom boxes or bags can be stored in our warehouse for future orders. For other set-packing plans, please contact us for a revised quotation.